

MERCER COUNTY INSURANCE FUND COMMISSION
REPORT ON AUDIT OF FINANCIAL STATEMENTS
FOR THE YEARS ENDED
DECEMBER 31, 2019 AND 2018

MERCER COUNTY INSURANCE FUND COMMISSION

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INDEPENDENT AUDITOR'S REPORT

Board of Commissioners
Mercer County Insurance Fund Commission
9 Campus Drive
Suite 216
Parsippany, NJ 07054

Report on the Financial Statements

We have audited the accompanying financial statements of the Mercer County Insurance Fund Commission (the "Commission"), a component unit of Mercer County, New Jersey as of and for the years ended December 31, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Commission as of December 31, 2019 and 2018 and the changes in its financial position and its cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and other required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Commission's basic financial statements. The accompanying supplementary schedules as listed in the table of contents are not a required part of the basic financial statements and are presented for purposes of additional analysis. The accompanying supplementary schedules listed in the table of contents are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the accompanying supplementary information is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated October 26, 2020 on our consideration of the Commission's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Commission's internal control over financial reporting and compliance.

Respectfully Submitted,

A handwritten signature in black ink that reads "Bowman & Company LLP". The signature is written in a cursive, flowing style.

Bowman & Company LLP
Certified Public Accountants
& Consultants

Voorhees, New Jersey
October 26, 2020

**REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS
PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS**

INDEPENDENT AUDITOR'S REPORT

Board of Commissioners
Mercer County Insurance Fund Commission
9 Campus Drive
Suite 216
Parsippany, NJ 07054

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States, and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey, the financial statements of the Mercer County Insurance Fund Commission (the "Commission"), a component unit of Mercer County, New Jersey as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Commission's basic financial statements, and have issued our report thereon dated October 26, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of the Commission's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Commission's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. Given these limitations, during our audit we did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

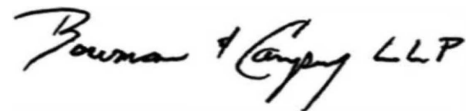
Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under Government Auditing Standards, and audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards and the audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Respectfully Submitted,

A handwritten signature in black ink that reads "Bowman & Company LLP". The signature is written in a cursive, flowing style.

Bowman & Company LLP
Certified Public Accountants
& Consultants

Voorhees, New Jersey
October 26, 2020

MERCER COUNTY INSURANCE FUND COMMISSION

Management's Discussion and Analysis - Unaudited

This section of the annual financial report of the Mercer County Insurance Fund Commission (the "Commission") presents a discussion and analysis of the financial performance of the Commission for the years ended December 31, 2019, 2018 and 2017. Please read it in conjunction with the basic financial statements that follow this section.

Overview of Basic Financial Statements

The Commission's basic financial statements are prepared on the basis of accounting principles generally accepted in the United States of America for governmental entities and insurance enterprises where applicable. The primary purpose of the Commission is to provide property and casualty insurance coverage for Mercer County Proper and its' inter-agencies that are members of the Commission. The Commission maintains separate enterprise funds by incurred years and line of coverage. The basic financial statements are presented on an accrual basis of accounting. The three basic financial statements presented are as follows:

Comparative Statements of Net Position – This statement presents information reflecting the Commission's assets, liabilities and net position. Net position represents the amount of total assets less total liabilities.

Comparative Statements of Revenues, Expenses, and Changes in Net Position – This statement reflects the Commission's operating revenues and expenses, as well as non-operating items during the reporting period. The change in net position for an enterprise fund is similar to net profit or loss for any other insurance company.

Comparative Statements of Cash Flows – The comparative statements of cash flows is presented on the direct method of reporting, which reflects cash flows from operating, investing, and non-capital financing activities. Cash collections and payments are reflected in this statement to arrive at the net increase or decrease in cash for the year.

Financial Highlights

The following tables summarize the net position and results of operations for the Commission as of and for the years ended December 31, 2019, 2018 and 2017.

Summary Statement of Net Position			<u>2019 to 2018 Change</u>	
	<u>12/31/2019</u>	<u>12/31/2018</u>	<u>12/31/2017</u>	<u>Amount</u> <u>Percentage</u>
Assets				
Cash & Cash Equivalents	\$ 2,791,490	\$ 1,215,119	\$ 3,289,727	\$ 1,576,371 129.7%
Investments in Joint Ventures	1,363,975	1,155,179	762,925	208,796 18.1%
Contributions and Other Receivables	14,686,767	14,647,600	10,026,235	39,167 0.3%
Total Assets	18,842,232	17,017,898	14,078,887	1,824,334 10.7%
Liabilities, Reserves & Net Position				
Liabilities & Reserves				
Loss Reserves	6,311,222	5,987,318	6,419,006	323,904 5.4%
Other Liabilities	603,036	31,884	9,959	571,152 1791.3%
Total Liabilities & Reserves	6,914,258	6,019,202	6,428,965	895,056 14.9%
Net Position - Unrestricted	\$ 11,927,974	\$ 10,998,696	\$ 7,649,922	\$ 929,278 8.4%

Summary Statement of Revenues, Expenses, and Changes in Net Position			<u>2019 to 2018 Change</u>	
	<u>12/31/2019</u>	<u>12/31/2018</u>	<u>12/31/2017</u>	<u>Amount</u> <u>Percentage</u>
Operating Revenue				
Regular Contributions and Other Revenue	\$ 7,677,966	\$ 7,885,866	\$ 8,041,933	\$ (207,900) -2.6%
Operating Expenses:				
Provision for Claims and				
Claims Expense	3,295,956	1,866,214	2,785,941	1,429,742 76.6%
Insurance Premiums	2,582,189	2,494,914	2,389,429	87,275 3.5%
Administrative and Operating	579,339	568,218	562,738	11,121 2.0%
Total Operating Expenses	6,457,484	4,929,346	5,738,108	1,528,138 31.0%
Operating Income	1,220,482	2,956,520	2,303,825	(1,736,038) -58.7%
Non-Operating Revenue:				
New Jersey Counties Excess Joint				
Insurance Fund Dividend	93,099	22,069	-	71,030 321.9%
Change in Investment in Joint Venture	208,796	392,254	18,958	(183,458) -47%
Total Non-Operating Revenue	301,895	414,323	18,958	(112,428) -27%
Return of Surplus	(593,099)	(22,069)	-	571,030 2587%
Change In Net Positon	\$ 929,278	\$ 3,348,774	\$ 2,322,783	\$ (2,419,496) -72.3%

Financial Highlights Continued

On November 11, 2013, the Mercer County Board of Chosen Freeholders adopted a resolution, which authorized the establishment of the Mercer County Insurance Fund Commission. The Commission was established under N.J.S.A. 40A:10-6, which authorizes a governing body of any local unit to establish an Insurance Commission for the purposes, provided by law. This was based on the County's determination that cost savings and efficiencies can be achieved if the County Proper and its inter-agencies share the cost of insurance, claim management and services, a safety and loss control program and consolidation of insurance policies.

The Mercer County Insurance Fund Commission's total assets at the end of the sixth year of operations were \$18,842,232 and total liabilities were \$6,914,258 resulting in a surplus in unrestricted net position of \$11,927,974. The Investment in Joint Ventures represents the Commission's share of net position in the New Jersey Counties Excess Joint Insurance Fund (the Fund).

Insurance premiums, representing the assessment paid to the New Jersey Counties Excess Joint Insurance Fund, were \$2,582,184. The Fund is a cost sharing excess fund that assumes risk on behalf of the Commission and the other members of the Fund; Atlantic County Insurance Commission, Camden County Insurance Commission, Cumberland County Insurance Commission, Burlington County Insurance Commission, Gloucester County Insurance Commission, Hudson County, Monmouth County, Ocean County, and Union County Insurance Fund Commission.

Economic Conditions

The future financial position of the Commission will be impacted by trends in medical costs, which affect workers compensation costs. The Commission will attempt to offset these trends by reducing accident frequency and severity, and by streamlining claims processing and management.

Contacting the Commission's Management

This financial report is designed to provide the Mercer County Insurance Fund Commission members and the Division of Local Government Services, Department of Community Affairs of the State of New Jersey with a general overview of the Commission's finances and to demonstrate the Commission's accountability for the public funds it receives. If you have any questions about this report or need additional financial information, contact the Executive Director of the Mercer County Insurance Fund Commission office located at 9 Campus Drive, Suite 216, Parsippany, New Jersey 07054 or by phone at (201) 881-7632.

MERCER COUNTY INSURANCE FUND COMMISSION
COMPARATIVE STATEMENTS OF NET POSITION
AS OF DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
<u>ASSETS</u>		
Cash and Cash Equivalents	\$ 2,791,490	\$ 1,215,119
Investment in Joint Venture	1,363,975	1,155,179
Contributions Receivable	14,593,668	14,623,518
Surplus Return Receivable	93,099	22,069
Reimbursement Receivable	<u>-</u>	<u>2,013</u>
Total Assets	<u>18,842,232</u>	<u>17,017,898</u>
<u>LIABILITIES AND RESERVES</u>		
Liabilities:		
Accrued Administrative Expenses	9,937	9,815
Authorized Return of Surplus	<u>593,099</u>	<u>22,069</u>
Total Liabilities	<u>603,036</u>	<u>31,884</u>
Claims Reserves:		
Case Reserves	3,755,711	3,371,816
IBNR Reserves	2,715,689	2,780,441
Less Reserve Discount	<u>(160,178)</u>	<u>(164,939)</u>
Total Reserves	<u>6,311,222</u>	<u>5,987,318</u>
Total Liabilities and Reserves	<u>6,914,258</u>	<u>6,019,202</u>
<u>NET POSITION</u>		
Unrestricted	<u>\$ 11,927,974</u>	<u>\$ 10,998,696</u>

The accompanying Notes to Financial Statements are an integral part of this statement.

MERCER COUNTY INSURANCE FUND COMMISSION
COMPARATIVE STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
Operating Revenue:		
Regular Contributions	\$ 7,675,571	\$ 7,885,866
Other Income	2,395	-
	<u>7,677,966</u>	<u>7,885,866</u>
Total Operating Revenue		
Operating Expenses:		
Provision for Claims and Claims Adjustment Expenses	3,295,956	1,866,214
Premium for Excess Insurance	2,582,189	2,494,914
Administrative Expenses:		
Actuary	7,803	7,650
Auditor	9,823	9,585
Claims Administrator	195,700	190,000
Fund Administrator	166,781	163,511
Miscellaneous Expenses	3,738	4,527
Postage	26	21
Risk Management Consultants	66,000	66,000
Safety Director	129,468	126,924
	<u>6,457,484</u>	<u>4,929,346</u>
Total Operating Expenses		
Operating Income	<u>1,220,482</u>	<u>2,956,520</u>
Non-Operating Revenue:		
New Jersey Counties Excess Joint Insurance Fund Dividend	93,099	22,069
Change in Investment in Joint Venture	208,796	392,254
	<u>301,895</u>	<u>414,323</u>
Total Non-Operating Revenue		
Change in Net Position	1,522,377	3,370,843
Net Position - Beginning of Year	<u>10,998,696</u>	<u>7,649,922</u>
Return of Surplus	<u>(593,099)</u>	<u>(22,069)</u>
Net Position - Ending of Year	<u>\$ 11,927,974</u>	<u>\$ 10,998,696</u>

The accompanying Notes to Financial Statements are an integral part of this statement.

MERCER COUNTY INSURANCE FUND COMMISSION
COMPARATIVE STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

	<u>2019</u>	<u>2018</u>
Cash flows from Operating Activities:		
Receipts from Regular Contributions	\$ 7,705,421	\$ 3,288,583
Receipts from Other Income	2,395	-
Payments for Claim Payments	(2,972,052)	(2,297,902)
Payments for Insurance Premiums	(2,580,176)	(2,496,927)
Payments to Professionals and Suppliers	(579,217)	(568,362)
Net Cash Flows Provided by (Used in) Operating Activities	<u>1,576,371</u>	<u>(2,074,608)</u>
Cash Flows Provided By Investing Activities:		
New Jersey Counties Excess Joint Insurance Fund Dividend	<u>22,069</u>	<u>-</u>
Cash Flows Used In Noncapital Financing Activities:		
Fund Equity Distribution to Participating Members	<u>(22,069)</u>	<u>-</u>
Net Increase (Decrease) in Cash and Cash Equivalents	1,576,371	(2,074,608)
Cash and Cash Equivalents - Beginning of Year	<u>1,215,119</u>	<u>3,289,727</u>
Cash and Cash Equivalents - Ending of Year	<u><u>\$ 2,791,490</u></u>	<u><u>\$ 1,215,119</u></u>
Reconciliation of Operating Income to		
Cash Flows from Operating Activities:		
Operating Income	\$ 1,220,482	\$ 2,956,520
Adjustments to Reconcile Operating Income to		
Net Cash Provided by (Used In) Operating Activities:		
Changes in Assets and Liabilities:		
Contributions Receivable	29,850	(4,597,283)
Reimbursement Receivable	2,013	(2,013)
Accrued Administrative Expenses	122	(144)
Claims Reserves	323,904	(431,688)
Net Cash Flows Provided by (Used in) Operating Activities	<u><u>\$ 1,576,371</u></u>	<u><u>\$ (2,074,608)</u></u>
Supplemental Disclosure - Noncash Activity:		
Change in Investment in Joint Venture	<u><u>\$ 208,796</u></u>	<u><u>\$ 392,254</u></u>

The accompanying Notes to Financial Statements are an integral part of this statement.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 1: ORGANIZATION AND DESCRIPTION OF THE COMMISSION

On November 11, 2013, the Mercer County Insurance Fund Commission (the "Commission") was formed in accordance with P.L. 1992, C.51, entitled "An Act Concerning Insurance Funds for Local Units of Government", and supplementing Chapter 10 of Title 40A:10-6. The Commission is operated in accordance with regulations of the Division of Local Government Services, Department of Community Affairs, State of New Jersey for the purpose of securing significant savings in insurance cost as well as providing stability in coverage.

The Board of Commissioners of the Commission are appointed by the County Executive. The Commission may approve subsequent membership by a majority vote of the Commissioners or may terminate any member by a majority vote, after proper notice has been given. Early terminations require prior approval by the Commissioners.

During 2019, members of the Commission included Mercer County and Mercer County Improvement Authority.

All members' assessments, including a reserve for contingencies, are based on annual actuarial assumptions determined by the Commission's actuary. The Commissioners may order additional assessments to supplement the Commission's claim, loss retention or administrative accounts to assure the payment of the Commission's obligations.

The Commission offers the following primary insurance coverage to its members:

- Workers' Compensation including Employers' Liability.
- General Liability other than motor vehicles.
- Property damage other than motor vehicles.
- Automobile Liability and damage.

Through membership in the New Jersey Counties Excess Joint Insurance Fund (the "NJCEJIF"), the Commission offers the following ancillary insurance coverage to its members:

- Public Officials Liability/Employment Practices Liability
- Crime
- Pollution Liability
- Medical Professional Liability
- Employed Lawyers Liability
- Cyber Liability

The Commission provides coverage on a self-insured basis and secures excess insurance in a form and an amount from an insurance company acceptable to the Commissioner of Insurance.

PROPERTY AND CASUALTY INSURANCE

The limits of Commission liability per occurrence for property and casualty coverages net of member entity deductibles for 2019 were as follows:

Property	\$100,000
Auto	\$250,000
General Liability	\$250,000
Workers' Compensation	\$300,000

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 1: ORGANIZATION AND DESCRIPTION OF THE COMMISSION (CONT'D)

Coverage in excess of the Commission's retention limits is provided through the Commission's membership in the New Jersey Counties Excess Joint Insurance Fund.

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The following is a summary of the more significant policies followed by the Mercer County Insurance Fund Commission in the preparation of the accompanying financial statements:

Component Unit

In evaluating how to define the Commission for financial reporting purposes, management has considered all potential component units. The decision to include any potential component units in the financial reporting entity was made by applying the criteria set forth in GASB Statements No. 14, *The Financial Reporting Entity*, as amended by GASB Statement No. 39, *Determining Whether Certain Organizations are Component Units*, GASB Statement No. 61, *The Financial Reporting Entity: Omnibus - an amendment of GASB Statements No. 14 and No. 34*, and GASB Statement No. 80, *Blending Requirements for Certain Component Units - an amendment of GASB Statement No. 14*. Blended component units, although legally separate entities, are in-substance part of the primary entity's operations. Each discretely presented component unit would be or is reported in a separate column in the financial statements to emphasize that it is legally separate from the primary entity.

The basic-but not the only-criterion for including a potential component unit within the reporting entity is the primary entity's ability to exercise oversight responsibility. The most significant manifestation of this ability is financial interdependency. Other manifestations of the ability to exercise oversight responsibility include, but are not limited to, the selection of governing authority, the designation of management, the ability to significantly influence operations, and accountability for fiscal matters. A second criterion used in evaluating potential component units is the scope of public service. Application of this criterion involves considering whether the activity benefits the primary entity and / or its citizens.

A third criterion used to evaluate potential component units for inclusion or exclusion from the reporting entity is the existence of special financing relationships, regardless of whether the primary entity is able to exercise oversight responsibilities. Finally, the nature and significance of a potential component unit to the primary entity could warrant its inclusion within the reporting entity.

Based upon the application of these criteria the Commission has no component units and is a component unit of Mercer County, New Jersey.

Basis of Presentation

The financial statements of the Commission have been prepared in accordance with accounting principles generally accepted in the United States of America applicable to enterprise funds of State and Local Governments on a going concern basis. The focus of enterprise funds is the measurement of economic resources, that is, the determination of operating income, changes in net position (or cost recovery), financial position and cash flows. The Governmental Accounting Standards Board (GASB) is the accepted standard setting body for establishing governmental accounting and financial reporting principles.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Basis of Accounting

Basis of accounting determines when transactions are recorded in the financial records and reported on the financial statements. Enterprise funds are accounted for using the accrual basis of accounting.

Revenues - Exchange and Non-Exchange Transactions - Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value is recorded on the accrual basis when the exchange takes place. Member Assessments are recognized as revenue at the time of assessment.

Expenses - On the accrual basis of accounting, expenses are recognized at the time they are incurred.

Cash, Cash Equivalents and Investments

Cash and cash equivalents include petty cash, change funds and cash in banks and all highly liquid investments with a maturity of three months or less at the time of purchase and are stated at cost plus accrued interest. Such is the definition of cash and cash equivalents used in the comparative statements of cash flows. U.S. treasury and agency obligations and certificates of deposit with maturities of one year or less when purchased are stated at cost. All other investments are stated at fair value.

New Jersey governmental units are required by N.J.S.A. 40A:5-14 to deposit public funds in a bank or trust company having its place of business in the State of New Jersey and organized under the laws of the United States or of the State of New Jersey or in the New Jersey Cash Management Fund. N.J.S.A. 40A:5-15.1 provides a list of investments, which may be purchased by New Jersey municipal units. These permissible investments generally include bonds or other obligations of the United States of America or obligations guaranteed by the United States of America, government money market mutual funds, any obligation that a federal agency or a federal instrumentality has issued in accordance with an act of Congress, bonds or other obligations of the local unit or bonds or other obligations of school district of which the local unit is a part or within which the school district is located, bonds or other obligations approved by the Division of Local Government Services in the Department of Community Affairs for investment by local units, local government investment pools, deposits with the State of New Jersey Cash Management Fund, and agreements for the purchase of fully collateralized securities with certain provisions. In addition, other State statutes permit investments in obligations issued by local authorities and other state agencies.

N.J.S.A. 17:9-41 et seq. establishes the requirements for the security of deposits of governmental units. The statute requires that no governmental unit shall deposit public funds in a public depository unless such funds are secured in accordance with the Governmental Unit Deposit Protection Act ("GUDPA"), a multiple financial institutional collateral pool, which was enacted in 1970 to protect governmental units from a loss of funds on deposit with a failed banking institution in New Jersey. Public depositories include State or federally chartered banks, savings banks or associations located in or having a branch office in the State of New Jersey, the deposits of which are federally insured. All public depositories must pledge collateral, having a market value at least equal to five percent of the average daily balance of collected public funds, to secure the deposits of governmental units. If a public depository fails, the collateral it has pledged, plus the collateral of all other public depositories, is available to pay the amount of their deposits to the governmental units.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Cash, Cash Equivalents and Investments (Cont'd)

Additionally, the Commission has adopted a cash management plan, which requires it to deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act. In lieu of designating a depository, the cash management plan may provide that the local unit make deposits with the State of New Jersey Cash Management Fund.

Annual Contributions

Annual contributions are based on loss funds as determined by the Commission's actuary and are received in three installments. Total contributions are recognized as earned revenue evenly over the annual contract period or period of risk, if different. All past due contributions bear interest at the rate established annually by the Commissioners.

Supplemental Assessments

The Board of Commissioners shall by majority vote levy upon the participating county agencies additional assessments wherever needed to supplement the Commission's claim, loss retention or administrative accounts, after consideration of anticipated investment income, to assure the payment of the Commission's obligations. Supplemental contributions to cover a deficit are recognized as revenue upon approval whether or not actually received.

Unpaid Claims Liabilities

The Commission establishes property and casualty claims liabilities based on estimates of the ultimate cost of claims (including future claim adjustment expenses) that have been reported but not settled, and of claims that have been incurred but not reported. The length of time for which such costs must be estimated varies depending on the coverage involved. Because actual claims costs depend on such complex factors as inflation, changes in doctrines of legal liability, and damage awards, the process used in computing claims liabilities does not necessarily result in an exact amount, particularly for coverages such as general liability. Claims liabilities are recomputed periodically using a variety of actuarial and statistical techniques to produce current estimates that reflect recent settlements, claim frequency and other economic and social factors. A provision for inflation in the calculation of estimated future claims costs is implicit in the calculation because reliance is placed both on actual historical data that reflect past inflation and on other factors that are considered to be appropriate modifiers of past experience. Adjustments to claims liabilities are reflected in reserves and cumulative expenses in the periods being reported upon.

- A. **Reported Claims Case Reserves**
Case reserves include estimated unpaid claims cost for both future payments of losses and related allocated claim adjustment expenses as reported by the service agent, Inservco, Inc.
- B. **Claims Incurred But Not Reported (IBNR) Reserve**
In order to recognize claims incurred but not reported, a reserve is calculated by the Commission's actuary, The Actuarial Advantage, Inc.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Unpaid Claims Liabilities (Cont'd)

Case and IBNR Reserves represent the estimated liability on expected future development on claims already reported to the Commission plus claims incurred but not yet reported and unknown loss events that are expected to become claims. The liabilities for claims and related adjustment expenses are evaluated using Commission and industry data, case basis evaluations and other statistical analyses, and represent estimates of the ultimate net cost of all losses incurred through December 31, 2019.

These liabilities are subject to variability between estimated ultimate losses determined as described and the actual experience as it emerges, including the impact of future changes in claim severity, frequency and other factors.

Management believes that the liabilities for unpaid claims above are adequate. The estimates are reviewed periodically and as adjustments to these liabilities become necessary, such adjustments are reflected in cumulative operations.

Excess Coverage

Coverage in excess of the Commission's self-insured retention limit is provided through the Commission's membership in the New Jersey Counties Excess Joint Insurance Fund as described in Note 6.

Subrogation

Subrogation and all other recoverable claim amounts, excluding excess insurance, are recognized upon receipt of cash only.

Refunds

As per Article VIII of the Commission's Rules and Regulations, any monies for a fund year in excess of the amount necessary to fund all obligations for that year as certified by an actuary may be declared to be refundable by the Commission. A refund for any year shall be paid only in proportion to the member's participation in the Commission for such year. Payment of a refund shall not be contingent on the member's continued membership in the Commission. The Commission may apply a refund to any arrearage owed by the member to the Commission. Otherwise, at the option of the member, the refund may be retained by the Commission and applied towards the member's next annual contribution.

Administrative Expenses

Administrative expenses are comprised mainly of compensation for services rendered by servicing organizations submitted and approved by a majority of the Commissioners. In instances where invoices have not been submitted for specific periods, the maximum allowable contract amount has been accrued.

Income Taxes

The Commission is exempt from income taxes under Section 115 of the Internal Revenue Code.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONT'D)

Net Position

In accordance with the provisions of the Governmental Accounting Standards Board Statement 34, "Basic Financial Statements and Management's Discussion and Analysis for State and Local Governments", the Commission has classified its net position as unrestricted. This component of net position consists of net positions that do not meet the definition of "restricted" or "net investment in capital assets" and includes net position that may be allocated for specific purposes by the Board.

Operating and Non-Operating Revenues and Expenses

Operating revenues include all revenues derived from member contributions. Non-operating revenues principally consist of positive changes in the Commission's investment in the New Jersey Counties Excess Joint Insurance Fund. Operating expenses include expenses associated with the Commission operations, including claims expense, insurance and administrative expenses. Non-operating expenses include negative changes in the Commission's investment in the New Jersey Counties Excess Joint Insurance Fund.

Use of Estimates

Management of the Commission has made certain estimates and assumptions relating to the reporting of assets, liabilities, revenues, and expenses to prepare these financial statements in conformity with accounting principles generally accepted in the United States of America. Actual results may differ from those estimates.

Note 3: CASH AND CASH EQUIVALENTS

Custodial Credit Risk Related to Deposits

Custodial credit risk is the risk that, in the event of a bank failure, the Commission's deposits might not be recovered. Although the Commission does not have a formal policy regarding custodial credit risk, N.J.S.A. 17:9-41 et seq. requires that governmental units shall deposit public funds in public depositories protected from loss under the provisions of the Governmental Unit Deposit Protection Act (GUDPA). Under the Act, the first \$250,000 of governmental deposits in each insured depository is protected by the Federal Deposit Insurance Corporation (FDIC). Public funds owned by the Commission in excess of FDIC insured amounts are protected by GUDPA. However, GUDPA does not protect intermingled trust funds such as salary withholdings or funds that may pass to the Commission relative to the happening of a future condition. If the Commission had any such funds, they would be shown as Uninsured and Uncollateralized.

Of the Commission's bank balance of \$3,061,331 as of December 31, 2019, \$250,000 was insured while \$2,811,331 was collateralized under GUDPA.

Of the Commission's bank balance of \$1,404,273 as of December 31, 2018, \$250,000 was insured while \$1,154,273 was collateralized under GUDPA.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 4: INVESTMENT IN JOINT VENTURE

As discussed in Note 6, the Commission is a member of the New Jersey Counties Excess Joint Insurance Fund. The NJCEJIF is carrying the individual fund year surplus as unrestricted net position on the Comparative Statements of Net Position. The allocations of those funds attributed to the NJCEJIF's individual members are based on the member's percentage of assessments. The Commission's allocated share of surplus as of December 31, 2019 and 2018 was \$1,363,975 and \$1,155,179, respectively.

Note 5: CHANGES IN UNPAID CLAIMS LIABILITIES

As discussed in Note 2, the Commission establishes a liability for both reported and unreported insured events, which includes estimates of future payments of losses and related allocated claim adjustment expenses. The following represents changes in those aggregate undiscounted reported and unreported liabilities for the years ended December 31, 2019 and 2018 and for all open Fund years net of excess insurance recoveries:

	<u>2019</u>	<u>2018</u>
Total unpaid claim and claim adjustment expenses all Fund years - Beginning	\$ 5,987,318	\$ 6,419,006
Incurred claims and claims adjustment expenses:		
Provision for insured events of current fund year	3,920,710	3,615,156
Changes in provision for insured events of prior fund years	(624,754)	(1,748,942)
Total incurred claims and claims adjustment expenses all fund years	3,295,956	1,866,214
Payments (Net of Recoveries):		
Attributable to insured events of current fund year	1,064,184	1,141,743
Attributable to insured events of prior fund years	1,907,868	1,156,159
Total payments all fund years	2,972,052	2,297,902
Total unpaid claim and claim adjustment expenses all fund years - Ending	\$ 6,311,222	\$ 5,987,318

Note 6: MEMBERSHIP IN JOINT INSURANCE FUND

New Jersey Counties Excess Joint Insurance Fund

Effective January 1, 2014, the Commission became a member of the New Jersey Counties Excess Joint Insurance Fund. The NJCEJIF is a risk-sharing public entity risk pool that is a self-administered group of county insurance fund commissions established for the purpose of providing excess insurance coverage to participating members. Each member appoints an official to represent their respective insurance fund commission for the purpose of creating a governing body from which officers for the NJCEJIF are elected.

As a member of the NJCEJIF, the Commission could be subject to supplemental assessments in the event of deficiencies. If the assets of the NJCEJIF were to be exhausted, members would become jointly and severally liable for the NJCEJIF's liabilities.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 6: MEMBERSHIP IN JOINT INSURANCE FUND (CONT'D)

New Jersey Counties Excess Joint Insurance Fund (Cont'd)

The NJCEJIF can declare and distribute dividends to members upon approval of the State of New Jersey Department of Insurance. These distributions are divided among the members in the same ratio as their individual assessment relates to the total assessment of the membership for that fund year.

Selected Financial Information

Selected summarized financial information for the New Jersey Counties Excess Joint Insurance Fund as of December 31, 2019 and 2018 is as follows:

	<u>2019</u>	<u>2018</u>
Total Assets	<u>\$ 31,940,315</u>	<u>\$ 27,849,300</u>
Total Liabilities	<u>\$ 16,232,406</u>	<u>\$ 12,930,080</u>
Net Position	<u>\$ 15,707,909</u>	<u>\$ 14,919,220</u>
Total Revenue	<u>\$ 24,290,142</u>	<u>\$ 21,536,267</u>
Total Expenses	<u>\$ 21,501,453</u>	<u>\$ 16,582,656</u>
Change in Net Position	<u>\$ 788,689</u>	<u>\$ 4,453,611</u>
Return of Surplus	<u>\$ 2,000,000</u>	<u>\$ 500,000</u>

Financial statements for the New Jersey Counties Excess Joint Insurance Fund are available at the office of the Commission's Executive Director:

PERMA
9 Campus Drive, Suite 216
Parsippany, NJ 07054
(201) 881-7632

Note 7: RELATED PARTY TRANSACTIONS

As disclosed in Note 6, the Commission is a member of the New Jersey Counties Excess Liability Joint Insurance Fund and accordingly has an ownership interest in the NJCEJIF. Excess insurance premiums paid to the NJCEJIF for the years ended December 31, 2019 and 2018 were \$2,582,184 and \$2,494,914 respectively.

MERCER COUNTY INSURANCE FUND COMMISSION
NOTES TO FINANCIAL STATEMENTS

Note 8: RETURN OF SURPLUS

As of December 31, 2019, the Board of Commissioners approved the payment of dividends to the Commission's members in the amount of \$593,099 payable from the 2014, 2015, and 2016 fund years.

As of December 31, 2018, the Board of Commissioners approved the payment of dividends to the Commission's members in the amount of \$22,069 payable from the fund year 2014.

Note 9: SUBSEQUENT EVENTS

Management continues to evaluate the impact of the COVID 19 pandemic on the Commission. While the financial impact of Workers' Compensation claims from this exposure is uncertain, management is confident that the New Jersey Counties Excess JIF and the affiliated Insurance Commissions/Counties have more than sufficient resources to pay all claims in a timely manner. Further, the members are experiencing a lower rate of other workers' compensation claims because they have reduced their operations. Liability claims are also expected to decline because of (1) the stronger immunities under New Jersey Law during a declared emergency and (2) the lower number of accidents due to reduced member operations. Management expects an increase in excess premiums beginning in 2021 and is currently taking steps to mitigate this increase.

MERCER COUNTY INSURANCE FUND COMMISSION
REQUIRED SUPPLEMENTARY INFORMATION

MERCER COUNTY INSURANCE FUND COMMISSION
RECONCILIATION OF CLAIMS LIABILITIES BY FUND
FOR THE YEAR ENDED DECEMBER 31, 2019

	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Total unpaid claims and claim adjustment expenses - Beginning	\$ 72,007	\$ 687,183	\$ 273,818	\$ 4,954,310	\$ 5,987,318
Incurred claims and claims adjustment expenses:					
Provision for insured events of current fund year	35,722	154,931	122,723	3,607,334	3,920,710
Changes in provision for insured events of prior fund years	(18,675)	(146,507)	(140,169)	(319,403)	(624,754)
Total incurred claims and claims adjustment expenses all fund years	17,047	8,424	(17,446)	3,287,931	3,295,956
Payments (Net of Recoveries):					
Attributable to insured events of current fund year	753	2,021	17,166	1,044,244	1,064,184
Attributable to insured events of prior fund years	2,394	112,542	10,638	1,782,294	1,907,868
Total payments all fund years	3,147	114,563	27,804	2,826,538	2,972,052
Total unpaid claims and claim adjustment expenses - Ending	\$ 85,907	\$ 581,044	\$ 228,568	\$ 5,415,703	\$ 6,311,222

MERCER COUNTY INSURANCE FUND COMMISSION
SIX-YEAR CLAIMS DEVELOPMENT INFORMATION
AS OF DECEMBER 31, 2019

		FUND YEARS ENDED DECEMBER 31					
		<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Net Earned Required Contribution and Investment Revenue:							
Earned		\$ 7,545,233	\$ 7,863,942	\$ 7,981,253	\$ 8,041,933	\$ 7,885,866	\$ 7,675,569
Ceded		2,250,966	2,437,175	2,382,227	2,389,428	2,494,914	2,582,184
		5,294,267	5,426,767	5,599,026	5,652,505	5,390,952	5,093,385
Unallocated Expenses		533,924	563,619	579,240	562,460	568,265	579,158
Estimated Claims and Expenses, End of Policy Year:							
Incurred		3,383,170	3,353,702	4,189,793	3,794,232	3,615,156	3,920,710
Ceded							
Net Incurred		3,383,170	3,353,702	4,189,793	3,794,232	3,615,156	3,920,710
Paid (Cumulative) as of:							
End of Policy Year		1,145,419	847,758	1,115,309	854,583	1,141,743	1,064,184
One Year Later		1,489,441	1,628,411	1,718,985	1,456,623	1,802,543	
Two Years Later		1,747,207	1,867,042	2,085,902	1,879,907		
Three Years Later		1,869,285	2,004,477	2,383,270			
Four Years Later		1,919,055	2,384,421				
Five Years Later		2,065,523					
Reestimated Incurred Claims and Expenses:							
End of Policy Year		3,383,170	3,353,702	4,189,793	3,794,232	3,615,156	3,920,710
One Year Later		3,070,799	3,063,631	3,338,369	2,643,184	3,178,963	
Two Years Later		2,689,538	3,057,224	3,045,783	2,604,403		
Three Years Later		2,539,078	2,718,968	2,801,826			
Four Years Later		2,572,026	2,974,317				
Five Years Later		2,410,851					
Change in Estimated Incurred Claims and Expenses from End of Policy Year		\$ (972,319)	\$ (379,385)	\$ (1,387,967)	\$ (1,189,829)	\$ (436,193)	\$ -

MERCER COUNTY INSURANCE FUND COMMISSION
SUPPLEMENTARY INFORMATION

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2019 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 75,000	\$ 160,000	\$ 132,000	\$ 4,141,000	\$ 2,582,184	\$ 585,385	\$ 7,675,569
Incurring Liabilities:							
Claims	35,722	154,931	122,723	3,607,334			3,920,710
Expenses					2,582,184	579,158	3,161,342
Total Liabilities	35,722	154,931	122,723	3,607,334	2,582,184	579,158	7,082,052
Underwriting Surplus	39,278	5,069	9,277	533,666	-	6,227	593,517
Adjustments:							
Permanent Transfers							-
Total Adjustments	-	-	-	-	-	-	-
Gross Surplus	39,278	5,069	9,277	533,666	-	6,227	593,517
Return of Surplus							-
Net Surplus							
Before Unallocated Investment	\$ 39,278	\$ 5,069	\$ 9,277	\$ 533,666	\$ -	\$ 6,227	593,517
Investment in Joint Venture							108,396
Net Surplus							\$ 701,913

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2018 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 74,417	\$ 157,000	\$ 131,000	\$ 4,455,000	\$ 2,494,914	\$ 573,535	\$ 7,885,866
Incurring Liabilities:							
Claims	126,079	113,365	52,610	2,886,909			3,178,963
Expenses					2,494,914	568,265	3,063,179
Total Liabilities	126,079	113,365	52,610	2,886,909	2,494,914	568,265	6,242,142
Underwriting Surplus (Deficit)	(51,662)	43,635	78,390	1,568,091	-	5,270	1,643,724
Adjustments:							
Permanent Transfers							-
Total Adjustments	-	-	-	-	-	-	-
Gross Surplus (Deficit)	(51,662)	43,635	78,390	1,568,091	-	5,270	1,643,724
Return of Surplus							-
Net Surplus (Deficit)							
Before Unallocated Investment	\$ (51,662)	\$ 43,635	\$ 78,390	\$ 1,568,091	\$ -	\$ 5,270	1,643,724
Investment in Joint Venture							248,190
Net Surplus							\$ 1,891,914

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2017 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 83,000	\$ 159,000	\$ 134,000	\$ 4,709,000	\$ 2,389,428	\$ 567,505	\$ 8,041,933
Incurring Liabilities:							
Claims	75,404	75,774	91,719	2,361,506			2,604,403
Expenses					2,389,428	562,460	2,951,888
Total Liabilities	75,404	75,774	91,719	2,361,506	2,389,428	562,460	5,556,291
Underwriting Surplus	7,596	83,226	42,281	2,347,494	-	5,045	2,485,642
Adjustments:							
Permanent Transfers							-
Total Adjustments	-	-	-	-	-	-	-
Gross Surplus	7,596	83,226	42,281	2,347,494	-	5,045	2,485,642
Return of Surplus							-
Net Surplus							
Before Unallocated Investment	\$ 7,596	\$ 83,226	\$ 42,281	\$ 2,347,494	\$ -	\$ 5,045	2,485,642
Investment in Joint Venture							142,683
Net Surplus							<u>\$ 2,628,325</u>

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2016 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 80,948	\$ 155,896	\$ 131,580	\$ 4,616,644	\$ 2,382,227	\$ 584,161	\$ 7,951,456
Incurred Liabilities:							
Claims	99	128,979	27,442	2,645,306			2,801,826
Expenses					2,382,227	579,240	2,961,467
Total Liabilities	99	128,979	27,442	2,645,306	2,382,227	579,240	5,763,293
Underwriting Surplus	80,849	26,917	104,138	1,971,338	-	4,921	2,188,163
Adjustments:							
NJCEJIF Dividend					29,797		29,797
Permanent Transfers							-
Total Adjustments	-	-	-	-	-	-	-
Gross Surplus	80,849	26,917	104,138	1,971,338	-	4,921	2,188,163
Return of Surplus					29,797		29,797
Net Surplus							
Before Unallocated Investment	\$ 80,849	\$ 26,917	\$ 104,138	\$ 1,971,338	\$ (29,797)	\$ 4,921	2,158,366
Investment in Joint Venture							377,675
Net Surplus							\$ 2,536,041

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2015 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 80,948	\$ 155,896	\$ 131,580	\$ 4,449,750	\$ 2,437,174	\$ 576,567	\$ 7,831,915
Other Income	1,828						1,828
Total Income	82,776	155,896	131,580	4,449,750	2,437,174	576,567	7,833,743
Incurred Liabilities:							
Claims	1,802	198,659	6,969	2,766,887			2,974,317
Expenses					2,437,175	563,620	3,000,795
Total Liabilities	1,802	198,659	6,969	2,766,887	2,437,175	563,620	5,975,112
Underwriting Surplus (Deficit)	80,974	(42,763)	124,611	1,682,863	(1)	12,947	1,858,631
Adjustments:							
NJCEJIF Dividend					30,199		30,199
Permanent Transfers							-
Total Adjustments	-	-	-	-	30,199	-	30,199
Gross Surplus (Deficit)	80,974	(42,763)	124,611	1,682,863	30,198	12,947	1,888,830
Return of Surplus					30,199		30,199
Net Surplus (Deficit)							
Before Unallocated Investment	\$ 80,974	\$ (42,763)	\$ 124,611	\$ 1,682,863	\$ (1)	\$ 12,947	1,858,631
Investment in Joint Venture							138,808
Net Surplus							\$ 1,997,439

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2014 ACCOUNT OPERATING RESULTS ANALYSIS
FOR THE PERIOD JANUARY 1, 2014 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	<u>Coverages and Other Accounts</u>						
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>NJCEJIF</u>	<u>Expense & Contingency</u>	<u>Total</u>
Underwriting Income:							
Regular Contributions	\$ 62,322	\$ 124,157	\$ 127,016	\$ 4,356,301	\$ 2,250,966	\$ 568,732	\$ 7,489,494
Other Income	567						567
Total Income	62,889	124,157	127,016	4,356,301	2,250,966	568,732	7,490,061
Incurred Liabilities:							
Claims	19,066	78,677	10,891	2,302,217			2,410,851
Expenses					2,250,969	533,919	2,784,888
Total Liabilities	19,066	78,677	10,891	2,302,217	2,250,969	533,919	5,195,739
Underwriting Surplus (Deficit)	43,823	45,480	116,125	2,054,084	(3)	34,813	2,294,322
Adjustments:							
NJCEJIF Dividend					55,172		55,172
Permanent Transfers							-
Total Adjustments	-	-	-	-	55,172	-	55,172
Gross Surplus	43,823	45,480	116,125	2,054,084	55,169	34,813	2,349,494
Return of Surplus				500,000	55,172		555,172
Net Surplus (Deficit)							
Before Unallocated Investment	\$ 43,823	\$ 45,480	\$ 116,125	\$ 1,554,084	\$ (3)	\$ 34,813	1,794,322
Investment in Joint Venture							348,223
Net Surplus							\$ 2,142,545

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2019 CLAIMS ANALYSIS
FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

	<u>Coverages</u>				
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Paid Claims (Net of Recoveries)	\$ 753	\$ 2,021	\$ 17,166	\$ 1,044,244	\$ 1,064,184
Case Reserves	34,120	28,430	5,354	1,230,588	1,298,492
IBNR Reserves	1,000	128,723	102,600	1,395,798	1,628,121
Reserve Discount	(151)	(4,243)	(2,397)	(63,296)	(70,087)
Subtotal	35,722	154,931	122,723	3,607,334	3,920,710
Excess Insurance Received Recoverable					-
Subtotal	-	-	-	-	-
Limited Incurred Claims	\$ 35,722	\$ 154,931	\$ 122,723	\$ 3,607,334	\$ 3,920,710
Number of Claims	118	104	16	202	440
Average Cost Per Claim	\$ 303	\$ 1,490	\$ 7,670	\$ 17,858	\$ 8,911

MERCER COUNTY INSURANCE FUND COMMISSION
 STATEMENT OF FUND YEAR 2018 CLAIMS ANALYSIS
 FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	<u>Coverages</u>				
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Paid Claims (Net of Recoveries)	\$ 75,140	\$ 3,694	\$ 12,153	\$ 1,711,556	\$ 1,802,543
Case Reserves	51,000	23,000	1,000	860,080	935,080
IBNR Reserves		88,784	40,065	346,276	475,125
Reserve Discount	(61)	(2,113)	(608)	(31,003)	(33,785)
Subtotal	126,079	113,365	52,610	2,886,909	3,178,963
Excess Insurance Received Recoverable					-
Subtotal	-	-	-	-	-
Limited Incurred Claims	\$ 126,079	\$ 113,365	\$ 52,610	\$ 2,886,909	\$ 3,178,963
Number of Claims	195	154	19	211	579
Average Cost Per Claim	\$ 647	\$ 736	\$ 2,769	\$ 13,682	\$ 5,490

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2017 CLAIMS ANALYSIS
FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	<u>Coverages</u>				
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Paid Claims (Net of Recoveries)	\$ 75,405	\$ 5,839	\$ 11,310	\$ 1,787,353	\$ 1,879,907
Case Reserves	-	29,498	60,000	410,415	499,913
IBNR Reserves	-	41,315	21,115	179,185	241,615
Reserve Discount	(1)	(878)	(706)	(15,447)	(17,032)
Subtotal	75,404	75,774	91,719	2,361,506	2,604,403
Excess Insurance Received Recoverable					-
Subtotal	-	-	-	-	-
Limited Incurred Claims	\$ 75,404	\$ 75,774	\$ 91,719	\$ 2,361,506	\$ 2,604,403
Number of Claims	137	116	21	173	447
Average Cost Per Claim	\$ 550	\$ 653	\$ 4,368	\$ 13,650	\$ 5,826

MERCER COUNTY INSURANCE FUND COMMISSION
 STATEMENT OF FUND YEAR 2016 CLAIMS ANALYSIS
 FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Coverages</u>				
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Paid Claims (Net of Recoveries)	\$ 99	\$ 15,949	\$ 25,298	\$ 2,341,924	\$ 2,383,270
Case Reserves		101,142	600	278,491	380,233
IBNR Reserves		13,388	1,566	34,629	49,583
Reserve Discount		(1,500)	(22)	(9,738)	(11,260)
Subtotal	99	128,979	27,442	2,645,306	2,801,826
Excess Insurance Received Recoverable					-
Subtotal	-	-	-	-	-
Limited Incurred Claims	\$ 99	\$ 128,979	\$ 27,442	\$ 2,645,306	\$ 2,801,826
Number of Claims	121	128	22	201	472
Average Cost Per Claim	\$ 0.82	\$ 1,008	\$ 1,247	\$ 13,161	\$ 5,936

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2015 CLAIMS ANALYSIS
FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u>Coverages</u>				
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>
Paid Claims (Net of Recoveries)	\$ 1,802	\$ 63,160	\$ 6,969	\$ 2,312,490	\$ 2,384,421
Case Reserves		134,889		309,042	443,931
IBNR Reserves		2,021		159,988	162,009
Reserve Discount		(1,411)		(14,633)	(16,044)
Subtotal	1,802	198,659	6,969	2,766,887	2,974,317
Excess Insurance Received Recoverable					-
Subtotal	-	-	-	-	-
Limited Incurred Claims	\$ 1,802	\$ 198,659	\$ 6,969	\$ 2,766,887	\$ 2,974,317
Number of Claims	101	140	27	216	484
Average Cost Per Claim	\$ 18	\$ 1,419	\$ 258	\$ 12,810	\$ 6,145

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2014 CLAIMS ANALYSIS
FOR THE PERIOD JANUARY 1, 2014 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	<u>Coverages</u>					
	<u>Property</u>	<u>General Liability</u>	<u>Automobile</u>	<u>Workers' Compensation</u>	<u>Total</u>	
Paid Claims (Net of Recoveries)	\$ 19,066	\$ 78,677	\$ 10,891	\$ 1,956,889	\$ 2,065,523	
Case Reserves				198,062	198,062	
IBNR Reserves				159,235	159,235	
Reserve Discount				(11,969)	(11,969)	
Subtotal	19,066	78,677	10,891	2,302,217	2,410,851	
Excess Insurance Received Recoverable						-
Subtotal	-	-	-	-	-	-
Limited Incurred Claims	\$ 19,066	\$ 78,677	\$ 10,891	\$ 2,302,217	\$ 2,410,851	
Number of Claims	96	245	18	203	562	
Average Cost Per Claim	\$ 199	\$ 321	\$ 605	\$ 11,341	\$ 4,290	

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2019 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2019 TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property (2)</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$300,000
Excess Insurers (2)	NJCEJIF Zurich Mitsui Sumitomo Velocity Starr	NJCEJIF Underwriters at Lloyds Argonaut	NJCEJIF Underwriters at Lloyds Argonaut	NJCEJIF Underwriters at Lloyds Safety National Argonaut
Number of Participants	2	2	2	2
Incurring Liabilities:				
Claims (Schedule C-1)	\$ 35,722	\$ 154,931	\$ 122,723	\$ 3,607,334
Administrative Expenses (1)	9,636	20,556	16,958	532,008
	<u>\$ 45,358</u>	<u>\$ 175,487</u>	<u>\$ 139,681</u>	<u>\$ 4,139,342</u>

(1) Allocated on the basis of assessments and transfers by coverage.

(2) There is also an Excess Flood/Earthquake policy placed with AXIS Surplus (30%), Aspen Specialty (20%), Velocity Risk (20%), Endurance America Specialty (10%), Interstate Fire & Casualty (10%) and RSUI Indemnity (10%) included with Property Coverage.

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2018 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2018 TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property (2)</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$300,000
Excess Insurers (2)	Zurich Mitsui Sumitomo Velocity Starr	NJCEJIF Underwriters at Lloyds Argonaut	NJCEJIF Underwriters at Lloyds Argonaut	NJCEJIF Underwriters at Lloyds Safety National Argonaut
Number of Participants	2	2	2	2
Incurring Liabilities:				
Claims (Schedule C-2)	\$ 126,079	\$ 113,365	\$ 52,610	\$ 2,886,909
Administrative Expenses (1)	8,778	18,520	15,453	525,514
	<u>\$ 134,857</u>	<u>\$ 131,885</u>	<u>\$ 68,063</u>	<u>\$ 3,412,423</u>

(1) Allocated on the basis of assessments and transfers by coverage.

(2) There is also an Excess Flood/Earthquake policy placed with AXIS Surplus (30%), Aspen Specialty (20%), Velocity Risk (20%), Endurance America Specialty (10%), Interstate Fire & Casualty (10%) and RSUI Indemnity (10%) included with Property Coverage.

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2017 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2017 TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property (2)</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$300,000
Excess Insurers (2)	Zurich Mitsui Sumitomo Velocity Starr	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds Safety National
Number of Participants	2	2	2	2
Incurred Liabilities:				
Claims (Schedule C-3)	\$ 75,404	\$ 75,774	\$ 91,719	\$ 2,361,506
Administrative Expenses (1)	9,181	17,587	14,822	520,870
	<u>\$ 84,585</u>	<u>\$ 93,361</u>	<u>\$ 106,541</u>	<u>\$ 2,882,376</u>

(1) Allocated on the basis of assessments and transfers by coverage.

(2) There is also an Excess Flood/Earthquake policy placed with AXIS Surplus (30%), Aspen Specialty (20%), Velocity Risk (20%), Endurance America Specialty (10%), Interstate Fire & Casualty (10%) and RSUI Indemnity (10%) included with Property Coverage.

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2016 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2016 TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property (2)</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$300,000
Excess Insurers (2)	Zurich Mitsui Sumitomo Scottsdale Starr	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds Safety National
Number of Participants	2	2	2	2
Incurred Liabilities:				
Claims (Schedule C-4)	\$ 99	\$ 128,979	\$ 27,442	\$ 2,645,306
Administrative Expenses (1)	9,406	18,114	15,289	536,431
	<u>\$ 9,505</u>	<u>\$ 147,093</u>	<u>\$ 42,731</u>	<u>\$ 3,181,737</u>

(1) Allocated on the basis of assessments and transfers by coverage.

(2) There is also an Excess Flood/Earthquake policy placed with Aspen Specialty (20%), AXIS Surplus (20%), United Specialty (20%), Endurance America Specialty (10%), Interstate Fire & Casualty (10%), RSUI Indemnity (10%) and Westchester Surplus (10%) included with Property Coverage.

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2015 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2015 TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property (2)</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers (2)	Zurich Mitsui Sumitomo Scottsdale Starr	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds Safety National
Number of Participants	2	2	2	2
Incurred Liabilities:				
Claims (Schedule C-5)	\$ 1,802	\$ 198,659	\$ 6,969	\$ 2,766,887
Administrative Expenses (1)	9,469	18,236	15,392	520,523
	<u>\$ 11,271</u>	<u>\$ 216,895</u>	<u>\$ 22,361</u>	<u>\$ 3,287,410</u>

(1) Allocated on the basis of assessments and transfers by coverage.

(2) There is also an Excess Flood/Earthquake policy placed with AXIS Surplus (33.34%), RSUI Indemnity (33.33%) and Westchester Surplus (33.33%) included with Property Coverage.

MERCER COUNTY INSURANCE FUND COMMISSION
STATEMENT OF FUND YEAR 2014 PROGRAM SUMMARY
FOR THE PERIOD JANUARY 1, 2014 (DATE OF INCEPTION) TO DECEMBER 31, 2019

	<u>Coverages</u>			
	<u>Property</u>	<u>General Liability</u>	<u>Auto</u>	<u>Workers' Compensation</u>
Limits	\$260,000,000	\$20,250,000	\$20,250,000	STATUTORY
Fund Retention	\$100,000	\$250,000	\$250,000	\$250,000
Excess Insurers	Zurich Underwriters at Lloyds RSUI Scottsdale	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds National Casualty	NJCEJIF Underwriters at Lloyds Safety National
Number of Participants	2	2	2	2
Incurring Liabilities:				
Claims (Schedule C-6)	\$ 19,066	\$ 78,677	\$ 10,891	\$ 2,302,217
Administrative Expenses (1)	7,126	14,195	14,522	498,076
	<u>\$ 26,192</u>	<u>\$ 92,872</u>	<u>\$ 25,413</u>	<u>\$ 2,800,293</u>

(1) Allocated on the basis of assessments and transfers by coverage.

SCHEDULE OF FINDINGS AND RECOMMENDATIONS
FOR THE YEAR ENDED DECEMBER 31, 2019

SCHEDULE OF FINDINGS AND RECOMMENDATIONS

This section identifies the significant deficiencies, material weaknesses, and instances of noncompliance related to the financial statements that are required to be reported in accordance with Government Auditing Standards and in compliance with audit requirements as prescribed by the Division of Local Government Services, Department of Community Affairs, State of New Jersey.

SCHEDULE OF FINANCIAL STATEMENT FINDINGS

None.

SUMMARY SCHEDULE OF PRIOR YEAR AUDIT FINDINGS AS PREPARED BY MANAGEMENT

This section identifies the status of prior year audit findings related to the financial statements that are required to be reported in accordance with Government Auditing Standards.

There were no findings in the prior year.

APPRECIATION

We express our appreciation for the assistance provided to us during our audit.

Respectfully submitted,

BOWMAN & COMPANY LLP
Certified Accountants
& Consultants

A handwritten signature in blue ink, appearing to read "J. Miles, Jr.", followed by a semicolon.

James J. Miles, Jr.
Certified Public Accountant